

# Real Estate Journal

THE LARGEST WEEKLY COMMERCIAL/INVESTMENT NEWSPAPER IN THE WORLD

## Veteran developers offer lessons to young LIREG members



Shown (from left) are: Mark Hamer, principal of Harvest Real Estate Services; A.J. Johnston of Blumenfeld Development Group; Scott Burman of Engel Burman Group; Mark Kaplan of Kabro Associates; Jan Burman of Engel Burman...

A panel of veteran developers and landlords provided a group mentoring session for members of the Long Island Real Estate Group's New Generation subgroup on July 16 at the Cold Spring Country Club in Huntington.

About 50 people, most of them participants in the LIREG under-35 group, attended the breakfast meeting and heard panel members discuss their respective entries into the real estate business and listened to their advice on how to succeed as well as their outlooks for the future of real estate on Long Island.

The panel included Mark Hamer, principal of Harvest Real Estate Services, Jericho; David Einbinder, principal of First Development Corp., Hauppauge; Jan Burman, principal of Engel Burman Group, Garden City; and Matthew Whalen, vice president-development of Avalon Bay Communities, Melville. Mark Kaplan, a partner of Kabro Associates, Woodbury, was the moderator.

The LIREG New Generation group provides an opportunity for real estate professionals under the age of 35 to interact with their peers in charitable projects and social events.

LIREG, formed in 2004 to encourage networking among Long Island real estate developers, owners and allied trades and to raise funds for charitable real estate-related projects on Long Island, now has more than 200 members. LIREG has contributed more than \$250,000 over the past five years to such charities as North Shore Holiday House, Children's Medical Fund of New York / Schneider Children's Hospital, Haven House/Bridges Inc., Sunrise Day Camp, Ronald McDonald House of Long Island, Hospice Care Network and Habitat for Humanity.

For more information about LIREG visit [www.LIREG.org](http://www.LIREG.org).